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Press Release

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Control Products' Business Paradigm Shift Enables Its Customers to Successfully Experience The Efficiencies Of Globalization.

In response to opportunities to gain cost efficiencies through globalization, Control Products built a wholly owned manufacturing plant in Suzhou, China in 2006. In 2007, Control Products expanded its Asian capabilities beyond manufacturing by establishing a local China procurement team as well as an electronic controls design department. These added business component values have elevated Control Products' capabilities, resulting in the following customer benefits:

- This globalization of Control Products positions us to compete successfully across Asia, Europe and North America, providing our customers with a sustainable competitive advantage. The Control Products' advantage includes control technology, design, and a complete range of manufacturing services up to and including box-build.
- The addition of China based procurement and electronic design engineering groups accelerates our customers speed to market.
- With our expanded global project management capabilities, our customers can work directly with our associates in the US and avoid the cost and complexity of dealing with development issues off-shore.
- Another major benefit to our customers is our ability to dual source and inventory electronic controls in both our Asian and U.S. plants. The end result is a lower blended unit cost and the ability to meet any sudden change in customer demand.
- Lastly, our Suzhou China facility is ISO 9001: 2000 certified, assuring our customers the same global quality we provide from any of our three plants.

Chris Berghoff, President of Control Products, stated, "As a result of this paradigm shift in our business model, we are able to assist our customers to better compete within the Asian market. As evidence of this we have recently completed several electronic refrigeration/heating control projects in China with key customers. These projects are now successfully being built in our Suzhou plant and being dual sourced to our customer's plants in both Asia and the US. In summary, this new business model provides our customers with the advantage of competing globally, without the cost and risk of dealing with an expanded supply chain."

About Control Products, Inc.

Since 1985, Control Products, Inc. has been a leader in electronic control solutions specializing in technology, design, embedded communications, Internet connectivity, and global manufacturing. Its products are used in many commercial and consumer applications around the world. Application examples include controls and embedded communications for food service equipment, HVAC, medical, Industrial, residential security, and freeze protection. To learn more about all the devices and services offered by Control Products, Inc. visit us online at www.controlproductsinc.com or call 1-800-947-9098.

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